

# License Management

What your ERP vendor does not want you to know about license usage

## AT A GLANCE

### Simple, Insightful, and Powerful

Security Weaver's License Management module delivers role-based license management that allows your organization to optimize the value of SAP and other complex licenses -- and in some cases dramatically lower SAP license and support costs. Security Weaver provides clear visibility into role-based end user license costs while taking into account different license types, different contract terms, and pertinent cost models.

Management and administrators can then make informed decisions and communicate the underlying reasons behind those decisions to all stakeholders. With License Management, IT chargeback models become more accurate and IT spends less time preparing reports and ensuring roles are both cost-effective, well designed, and compliant.

## KEY BENEFITS

### Improve compliance and stop wasting money on what you don't use or need

**Better business decisions:** Instead of IT justifying license allocations, business managers can see cost implications in real-time when placing user access requests. Furthermore, because License Management makes IT chargeback and billing more accurate, it means managers can better forecast and manage user related costs.

**Stronger negotiating positions when renewing support agreements:** The more procurement understands their ERP user license allocations, the more effective they will be at negotiating the right support levels for a fair price and avoiding having to buy additional licenses.

**Improved security:** Based on advanced analytics, Security Weaver's License Management accurately matches the appropriate license to each user's actual needs, identifies what users no longer need licenses or access at all, and automates the reallocation of licenses or the removal of inactive users.

**More efficient license management processes:** Through automation Security Weaver continuously optimizes license management without requiring scarce IT staff to continuously spend their time and attention on administrative tasks not related to the core operations of their enterprise.

**Clear, timely, and actionable reports:** Managers receive concise information in plain business language, so they know when to take action, what specific actions to take. Furthermore, executives and directors receive insights into how well they are improving the efficiency of their software investments.

**Faster compliance verification:** License Management identifies compliance issues automatically and can predict compliance gaps, thus enabling continuous compliance across the enterprise. Verified reports reduce costs and staff distractions when preparing for SAP license audits.

**Contract consolidation:** License Management not only looks across all SAP instances, but also across all procurement contracts. This allows organizations to move off of unfavorable contracts while maximizing the use of the most favorable contracts. Addressing wide variations in contract terms across an enterprise, License Management simplifies contract management, eliminates tedious tasks, and enables substantial long-term savings.

**Increased growth:** Costs escalate as organizations grow. Increasing costs can limit the amount of budget available to exploit market opportunities. Optimal license allocation can mean more money is available for driving growth.

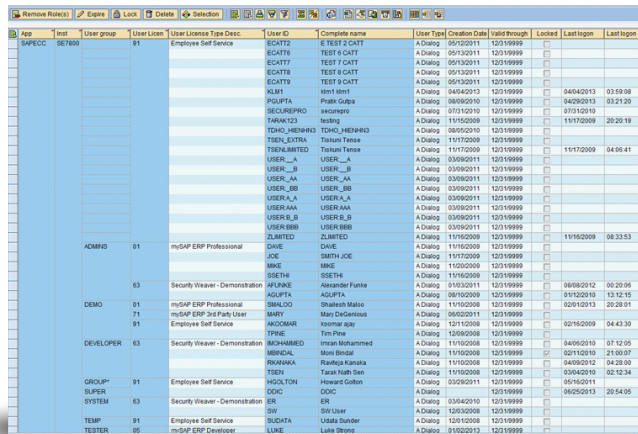
**Increased adoption:** While many see the value of a common ERP platform or the value of new modules, adding users is costly. Allocating licenses optimally can drive broad user adoption at low or no incremental license costs.

**Dramatically lower licensing and support costs:** With improved ERP license management, not only are the ERP license costs lowered, but because third party software is often licensed based on the number and type of ERP users, License Management can lower those secondary license cost as well.



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App	User	User Group	User License Type	User ID	Complete name	User Type	Creation Date	Valid through	Locked	Last login	Last login
SAPECC	SE7000	91	Employee Self Service	ECAT22	E TEST 2 CAT2	A Dialog	05/12/2011	12/31/9999			
				ECAT16	TEST 6 CAT1	A Dialog	05/12/2011	12/31/9999			
				ECAT17	TEST 7 CAT1	A Dialog	05/12/2011	12/31/9999			
				ECAT18	TEST 8 CAT1	A Dialog	05/12/2011	12/31/9999			
				ECAT19	TEST 9 CAT1	A Dialog	05/12/2011	12/31/9999			
				KUM1	Test User	A Dialog	04/04/2013	12/31/9999		04/04/2013	03:59:08
				PGUP1A	Pratik Gupta	A Dialog	06/05/2010	12/31/9999		04/04/2013	03:21:20
				SECURPRO	Securities	A Dialog	07/12/2010	12/31/9999		07/12/2010	20:20:19
				TARAK123	Testing	A Dialog	11/02/2009	12/31/9999		11/17/2009	04:06:41
				TCH1_HENRIK	TCH1_HENRIK	A Dialog	06/05/2010	12/31/9999			
				TCH1_EXTRA	Tatum Tense	A Dialog	11/17/2009	12/31/9999		11/17/2009	04:06:41
				TCH1_MITTO	Tatum Tense	A Dialog	11/17/2009	12/31/9999		11/17/2009	04:06:41
				USER_A	USER_A	A Dialog	03/06/2011	12/31/9999			
				USER_B	USER_B	A Dialog	03/06/2011	12/31/9999			
				USER_C	USER_C	A Dialog	03/06/2011	12/31/9999			
				USER_D	USER_D	A Dialog	03/06/2011	12/31/9999			
				USER_E	USER_E	A Dialog	03/06/2011	12/31/9999			
				USER_F	USER_F	A Dialog	03/06/2011	12/31/9999			
				USER_G	USER_G	A Dialog	03/06/2011	12/31/9999			
				USER_H	USER_H	A Dialog	03/06/2011	12/31/9999			
				USER_I	USER_I	A Dialog	03/06/2011	12/31/9999			
				USER_J	USER_J	A Dialog	03/06/2011	12/31/9999			
				USER_K	USER_K	A Dialog	03/06/2011	12/31/9999			
				USER_L	USER_L	A Dialog	03/06/2011	12/31/9999			
				USER_M	USER_M	A Dialog	03/06/2011	12/31/9999			
				USER_N	USER_N	A Dialog	03/06/2011	12/31/9999			
				USER_O	USER_O	A Dialog	03/06/2011	12/31/9999			
				USER_P	USER_P	A Dialog	03/06/2011	12/31/9999			
				USER_Q	USER_Q	A Dialog	03/06/2011	12/31/9999			
				USER_R	USER_R	A Dialog	03/06/2011	12/31/9999			
				USER_S	USER_S	A Dialog	03/06/2011	12/31/9999			
				USER_T	USER_T	A Dialog	03/06/2011	12/31/9999			
				USER_U	USER_U	A Dialog	03/06/2011	12/31/9999			
				USER_V	USER_V	A Dialog	03/06/2011	12/31/9999			
				USER_W	USER_W	A Dialog	03/06/2011	12/31/9999			
				USER_X	USER_X	A Dialog	03/06/2011	12/31/9999			
				USER_Y	USER_Y	A Dialog	03/06/2011	12/31/9999			
				USER_Z	USER_Z	A Dialog	03/06/2011	12/31/9999			
				USER_1	USER_1	A Dialog	03/06/2011	12/31/9999			
				USER_2	USER_2	A Dialog	03/06/2011	12/31/9999			
				USER_3	USER_3	A Dialog	03/06/2011	12/31/9999			
				USER_4	USER_4	A Dialog	03/06/2011	12/31/9999			
				USER_5	USER_5	A Dialog	03/06/2011	12/31/9999			
				USER_6	USER_6	A Dialog	03/06/2011	12/31/9999			
				USER_7	USER_7	A Dialog	03/06/2011	12/31/9999			
				USER_8	USER_8	A Dialog	03/06/2011	12/31/9999			
				USER_9	USER_9	A Dialog	03/06/2011	12/31/9999			
				USER_10	USER_10	A Dialog	03/06/2011	12/31/9999			
				USER_11	USER_11	A Dialog	03/06/2011	12/31/9999			
				USER_12	USER_12	A Dialog	03/06/2011	12/31/9999			
				USER_13	USER_13	A Dialog	03/06/2011	12/31/9999			
				USER_14	USER_14	A Dialog	03/06/2011	12/31/9999			
				USER_15	USER_15	A Dialog	03/06/2011	12/31/9999			
				USER_16	USER_16	A Dialog	03/06/2011	12/31/9999			
				USER_17	USER_17	A Dialog	03/06/2011	12/31/9999			
				USER_18	USER_18	A Dialog	03/06/2011	12/31/9999			
				USER_19	USER_19	A Dialog	03/06/2011	12/31/9999			
				USER_20	USER_20	A Dialog	03/06/2011	12/31/9999			
				USER_21	USER_21	A Dialog	03/06/2011	12/31/9999			
				USER_22	USER_22	A Dialog	03/06/2011	12/31/9999			
				USER_23	USER_23	A Dialog	03/06/2011	12/31/9999			
				USER_24	USER_24	A Dialog	03/06/2011	12/31/9999			
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				USER_26	USER_26	A Dialog	03/06/2011	12/31/9999			
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				USER_29	USER_29	A Dialog	03/06/2011	12/31/9999			
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				USER_31	USER_31	A Dialog	03/06/2011	12/31/9999			
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				USER_33	USER_33	A Dialog	03/06/2011	12/31/9999			
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				USER_35	USER_35	A Dialog	03/06/2011	12/31/9999			
				USER_36	USER_36	A Dialog	03/06/2011	12/31/9999			
				USER_37	USER_37	A Dialog	03/06/2011	12/31/9999			
				USER_38	USER_38	A Dialog	03/06/2011	12/31/9999			
				USER_39	USER_39	A Dialog	03/06/2011	12/31/9999			
				USER_40	USER_40	A Dialog	03/06/2011	12/31/9999			
				USER_41	USER_41	A Dialog	03/06/2011	12/31/9999			
				USER_42	USER_42	A Dialog	03/06/2011	12/31/9999			
				USER_43	USER_43	A Dialog	03/06/2011	12/31/9999			
				USER_44	USER_44	A Dialog	03/06/2011	12/31/9999			
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				USER_46	USER_46	A Dialog	03/06/2011	12/31/9999			
				USER_47	USER_47	A Dialog	03/06/2011	12/31/9999			
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				USER_49	USER_49	A Dialog	03/06/2011	12/31/9999			
				USER_50	USER_50	A Dialog	03/06/2011	12/31/9999			
				USER_51	USER_51	A Dialog	03/06/2011	12/31/9999			
				USER_52	USER_52	A Dialog	03/06/2011	12/31/9999			
				USER_53	USER_53	A Dialog	03/06/2011	12/31/9999			
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				USER_55	USER_55	A Dialog	03/06/2011	12/31/9999			
				USER_56	USER_56	A Dialog	03/06/2011	12/31/9999			
				USER_57	USER_57	A Dialog	03/06/2011	12/31/9999			
				USER_58	USER_58	A Dialog	03/06/2011	12/31/9999			
				USER_59	USER_59	A Dialog	03/06/2011	12/31/9999			
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				USER_64	USER_64	A Dialog	03/06/2011	12/31/9999			
				USER_65	USER_65	A Dialog	03/06/2011	12/31/9999			
				USER_66	USER_66	A Dialog	03/06/2011	12/31/9999			
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				USER_68	USER_68	A Dialog	03/06/2011	12/31/9999			
				USER_69	USER_69	A Dialog	03/06/2011	12/31/9999			
				USER_70	USER_70	A Dialog	03/06/2011	12/31/9999			
				USER_71	USER_71	A Dialog	03/06/2011	12/31/9999			
				USER_72	USER_72	A Dialog	03/06/2011	12/31/9999			
				USER_73	USER_73	A Dialog	03/06/2011	12/31/9999			
				USER_74	USER_74	A Dialog	03/06/2011	12/31/9999			
				USER_75	USER_75	A Dialog	03/06/2011	12/31/9999			
				USER_76	USER_76	A Dialog	03/06/2011	12/31/9999			
				USER_77	USER_77	A Dialog	03/06/2011	12/31/9999			
				USER_78	USER_78	A Dialog	03/06/2011	12/31/9999			
				USER_79	USER_79	A Dialog	03/06/2011	12/31/9999			
				USER_80	USER_80	A Dialog	03/06/2011	12/31/9999			
				USER_81	USER_81	A Dialog	03/06/2011	12/31/9999			
				USER_82	USER_82	A Dialog	03/06/2011	12/31/9999			
				USER_83	USER_83	A Dialog	03/06/2011	12/31/9999			
				USER_84	USER_84	A Dialog	03/06/2011	12/31/9999			
				USER_85	USER_85	A Dialog	03/06/2011	12/31/9999			
				USER_86	USER_86	A Dialog	03/06/2011	12/31/9999			
				USER_87	USER_87	A Dialog	03/06/2011	12/31/9999			
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				USER_89	USER_89	A Dialog	03/06/2011	12/31/9999			
				USER_90	USER_90	A Dialog	03/06/2011	12/31/9999			
				USER_91	USER_91	A Dialog	03/06/2011	12/31/9999			
				USER_92	USER_92	A Dialog	03/06/2011	12/31/9999			
				USER_93	USER_93	A Dialog	03/06/2011	12/31/9999			
				USER_94	USER_94	A Dialog	03/06/2011	12/31/9999			
				USER_95	USER_95	A Dialog	03/06/2011	12/31/9999			
				USER_96	USER_96	A Dialog	03/06/2011	12/31/9999			
				USER_97	USER_97	A Dialog	03/06/2011	12/31/9999			
				USER_98	USER_98	A Dialog	03/06/2011	12/31/9999			
				USER_99	USER_99	A Dialog	03/06/2011	12/31/9999			
				USER_100	USER_100	A Dialog	03/06/2011	12/31/9999			

License Management shows license consumption based on applications, user groups, and automates locking and unlocking users.

Results from previous execution

☒ Users to be removed

☐ Roles to be removed

☐ Roles to be replaced


☐ Expensive users w/inexpensive roles

Run Date 06/10/2013

Proposed savings 13,000.00 USD

[View Results](#)

Status

 History job released

Licenses

Cont	Contract Description	L	License Description	Used	Available
300	Introductory Contract	01	SAP - Operational	16,982	16,972
300	Introductory Contract	06	SAP - ABAP Workbench	0	100
300	Introductory Contract	01	SAP - Test	6,076	5,978
1000	Security Weaver Development License	01	SAP - Operational	900	0
1000	Security Weaver Development License	02	Information	4	96
1000	Security Weaver Development License	05	SAP - BASIS Only	27	17
1000	Security Weaver Development License	06	SAP - ABAP Workbench	15	285

Value based contracts

Cont	Contract Description	Price	Curr	Used	Available
100	Value based contract	20,000,000.00 USD	50,000,001.00	30,000,001.00	
300	Introductory Contract	10,000,000.00	29,135,000.00	29,125,000.00	
1000	Security Weaver Development License	0.00	3,395,250.00	3,395,250.00	
3000	SM License Management	0.00	0.00	0.00	
3000	SM License Management Up/Load	0.00	0.00	0.00	
9000	Customer June 2004 wySAP Contract Including Value...	0.00	0.00	0.00	

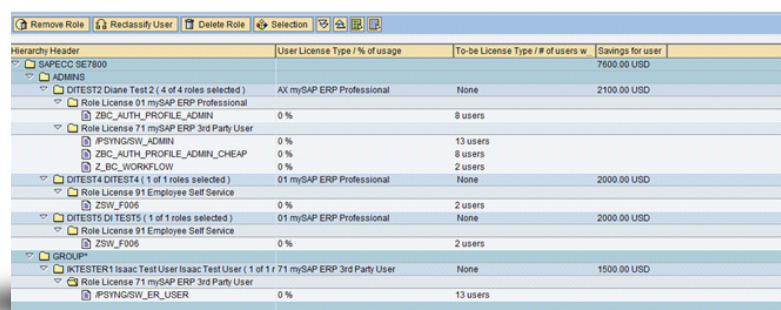
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multiple contract attributes across both external and internal costs. It is able to manage multiple applications and application instances, as well as various contracts association with different licenses, a wide array of audited products, and any role design regardless of the number or variety of ERP users.

**User Activity Analyses:** Identifying users that have been over-provisioned and have more license rights than they need is immediately visible because License Management reports what T-Codes each user exercised over whatever period of time the organization's policy prescribes. Roles and licenses can then be revoked if there is no activity or replaced if the usage pattern could be accommodated by different roles associated with less expensive licenses.

**Threshold Analyses:** Because ERP access controls are both flexible and complex, simple binary tests are not sufficient to properly manage role-based licenses. Consequently, Security Weaver's License Management uses easy to customize threshold analytics. SAP administrators can understand and rank users and roles based on various thresholds. For example, in addition to knowing if a user has been exercising an assigned role or not, License Management can rank users based on how often they use a role. This capability along with the ability to identify roles with overlapping sets of T-Codes, enable administrators to identify areas where role assignment changes or changes to the T-codes within a role could save significant amounts of money without affecting a users activities.



Hierarchy Header	User License Type / % of usage	To-be License Type / # of users w	Savings for user
SAPECC SE7800			7600.00 USD
ADMINIS			
DITEST2 Diane Test2 ( 4 of 4 roles selected )	AX mySAP ERP Professional	None	2100.00 USD
Role License 01 mySAP ERP Professional			
ZBC_AUTH_PROFILE_ADMIN	0 %	8 users	
Role License 71 mySAP ERP 3rd Party User			
P#SYNGSW_ADMIN	0 %	13 users	
ZBC_AUTH_PROFILE_ADMIN_CHEAP	0 %	8 users	
Z_BC_WORKFLOW	0 %	2 users	
DITEST4 DITEST4 ( 1 of 1 roles selected )	01 mySAP ERP Professional	None	2000.00 USD
Role License 91 Employee Self Service			
ZSW_F006	0 %	2 users	
DITEST5 DITEST5 ( 1 of 1 roles selected )	01 mySAP ERP Professional	None	2000.00 USD
Role License 91 Employee Self Service			
ZSW_F006	0 %	2 users	
GROUP*			
IKTESTER1 Isaac Test User Isaac Test User ( 1 of 1 r 71 mySAP ERP 3rd Party User		None	1500.00 USD
Role License 71 mySAP ERP 3rd Party User			
P#SYNGSW_ER_USER	0 %	13 users	

License Management shows historic usage of roles and expected savings from changing unused roles.

**Investment Returns Analyses:** The License Management module also calculates the cost savings if roles are changed for a user or the cost savings if T-Codes were changed in a role. Furthermore, a concise dashboard provides an easy overview of any proposed savings. This enables SAP administrators to demonstrate the value of license management to their executives and end users.

**IT Chargeback / Showback Reporting:** When the organization has deployed a centralized IT ownership where costs are charged back to the business organization, License Management enables license cost transparency. It both shows the current cost per each user being charged by SAP as well as the fully loaded internal cost IT uses in chargeback billing or showback reporting.

**Automated User Locking and Removal:** This report finds SAP users that have not fully utilized their respective user account, either because they have not logged into the system at all or their SAP T-Code usage falls below a certain threshold (percentage or absolute number of transactions). As a subsequent action the report can automatically lock/expire the user or remove its authorizations.

**Contract Compliance:** Based on the contract master data maintained by Security Weaver's License Management software, and the actual user data in the SAP system, managers can understand license utilization rates, the associated costs, and are automatically alerted when license consumption reaches a defined threshold for a contract. Managers



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gain time to react, renegotiate license terms, and rebalance license allocations.

**Triangulation with Standard SAP Transactions:** License Management ensures reporting accuracy, efficiency, and data integrity by integrating with standard SAP transactions such as SLAW and USMM. Using standard SAP LICENSE\_ATTRIBUTES, roles are mapped to license types and administrators can identify any roles and users not synchronized with the local system with through transaction USMM or SU01.

## Automated User License Assignment:

Security Weaver's License Management can automatically assign or re-assign users to different licenses through SU01 allowing for immediate improvement of license allocations.

**Simulation Analysis:** License Management can provide ability for "What if" analysis to assess cost impact if new processes, new deployments of functionality or new regions are added.

## Embedded Transaction Archive Capabilities:

License Management is built on top of the SW Transaction Archive (TA) module. TA meets the needs of SAP customers who want detailed insight into user activities for an extended period of time.

App	Inst	Group	User ID	Complete name	User Licen	User License Type Desc	New Licen	New License Type Desc	e Savings to
SAPECC	9E7800		DHO_JHE9-H	User for enhanced conflicts Test	91	Employee Self Service			500.00
			KLM1	kim1 kim1		Employee Self Service			500.00
			RRTEST-1	RRTEST-1	AX	mySAP ERP Professional	AY	mySAP ERP Limited Professional	100.00
			TAR_TEST	TARAK	91	Employee Self Service			500.00
			TSEN_EXTRA	Tiskuni Tense		Employee Self Service			500.00
			TSENLIMITED	Tiskuni Tense		Employee Self Service			500.00
			USER_A	USER_A		Employee Self Service			500.00
			USER_AA	USER_AA		Employee Self Service			500.00
			USER_A_A	USER_A_A		Employee Self Service			500.00
			USER_AAA	USER_AAA		Employee Self Service			500.00
			ZLIMITED	ZLIMITED		Employee Self Service			500.00
		ADMINS	DAVE	DAVE	01	mySAP ERP Professional	91	Employee Self Service	1,500.00
			DHORIONS	Drees Horions	AX	mySAP ERP Professional	71	mySAP ERP 3rd Party User	600.00
			DTEST1	Diana Test 1	01	mySAP ERP Professional	71	mySAP ERP 3rd Party User	500.00
			DTEST2	Diana Test 2	AX	mySAP ERP Professional	01	mySAP ERP Professional	100.00
			DTEST4	DTEST4	01	mySAP ERP Professional	91	Employee Self Service	1,500.00
			DTEST5	DI TEST5		mySAP ERP Professional	91	Employee Self Service	1,500.00
			RFUSER	RFUSER	63	Security Weaver - Demonstration	71	mySAP ERP 3rd Party User	500.00
			SETMAN	SETMAN	05	mySAP ERP Developer	71	mySAP ERP 3rd Party User	1,500.00
		DEMO	TESTLM1	TESTLM1 TESTLM1	BA	mySAP ERP Developer			3,000.00
			TESTLM2	TESTLM2 TESTLM2	71	mySAP ERP 3rd Party User			1,500.00
			TESTLM3	TESTLM3 TESTLM3		mySAP ERP 3rd Party User			1,500.00
			TESTLM4	TESTLM4 TESTLM4		mySAP ERP 3rd Party User			1,500.00
			TESTLM5	TESTLM5 TESTLM5	BA	mySAP ERP Developer			3,000.00
			TESTLM6	TESTLM6 TESTLM6	71	mySAP ERP 3rd Party User			1,500.00
			TESTLM7	TESTLM7 TESTLM7	91	Employee Self Service			500.00
		GROUP**	HOLTON	Howard Gotton	91	Employee Self Service			500.00
		TEMP	DHORTTEST2	DHORTTEST2		Employee Self Service			500.00
		TESTER	DLTEST10	DLTEST10	05	mySAP ERP Developer	01	mySAP ERP Professional	1,000.00
			KEVINTEST1	Kevin Smith		mySAP ERP Developer	01	mySAP ERP Professional	1,000.00
			KEVINTEST2	Kevin Spacey		mySAP ERP Developer	71	mySAP ERP 3rd Party User	1,500.00
			LUKE	Luke Strong		mySAP ERP Developer	01	mySAP ERP Professional	1,000.00
									30,300.00

License Management shows expected savings if recommended license allocations are made.

**Subscription and Perpetual Licenses:** License Management is offered both as a traditional perpetual license and as a subscription license. The latter offers enterprises the opportunity to match license related savings with operational expenses and avoid capital expenses traditionally associated with enterprise software.

## CUSTOMER SUCCESS ACROSS A WIDE RANGE OF SAP VERSIONS AND CONTRACT TYPES

A large multi-national manufacturing conglomerate was able to save an estimated £2.5 million within a year when it used Security Weaver License Management as part of its license management program.

Security Weaver License Management supports the SAP versions 4.6c to ECC 7. License Management also supports contract types often referred to as user based and value-flex.

## SUPPORT AND PROFESSIONAL SERVICES

Security Weaver has been recognized by it's customers for providing exception value through its software support services. For customers requiring implementation or custom development services, Security Weaver also offers professional services directly and through qualified partners.

## LEARN MORE

Visit [www.securityweaver.com](http://www.securityweaver.com) to learn more about Security Weaver's License Management today.



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